

## **MENU OF SERVICES**

Thank you for your interest in KPA! Below is a sampling of our Suites of Service and an a la carte menu of individual service offerings. We suggest you schedule a Discovery Introduction call with our Team to explore a mutual "fit."

#### PROGRAM DESIGN AND MANAGEMENT

- Collaborative Program Design: We have seasoned integrators who work with you to translate your real estate and facilities' company goals into a full-impact program that includes all levels of your organization with easy-to-execute project plans, education and awareness campaigns, and associated training and tech recommendations. We don't reinvent the wheel we listen first, work within your culture, processes, and protocols, helping you reverse-engineer programs that clearly connect to your organizational vision and goals.
- Program and Project Management: We bring you PMP project managers with proven success, and the ability to work domestically in all fifty states.
- Occupancy Strategy and Analytics: Solutions customized to your Occupancy goals, RTW, Hybrid, WFH, tied to your lease terms, depreciation schedules and geographies.
- Furniture Management and Workplace Accommodation Programs: We bring you proven programs for managing your furniture and workplace accommodation requirements.
- ➤ Project Management Platforms and Tech: We are glad to use your hard-won platforms and tech we don't ask you to start over and pay for new programs; we are also ready to fill in any gaps with exciting partner platforms and tech that are provided through us at a reasonable SaaS cost point. Our offerings include Smartsheet furniture inventory and management solutions, table-top CAFM platforms which includes creation of floor plans, MAC, cloud larger move and retrofit mapping, occupancy sensors, facilities preventive maintenance and up-time schedules and monitoring, safety program platforms all providing you with real-time visibility.
- > Trademark Programs and Methods:
  - We integrate our Sustainability-in-Action® methodology into all KPA project proposals and executions as a matter of principle.
  - "Be Better" is a KPA core value our team lives and breathes Creative Stewardship® into all our proposals, plans, activities, and is clearly evident in our project results. It is not an add-on, a sometimes-value, or a stamp. Creative Stewardship is part of our DNA.

We offer our do-Sustain® Program for clients who have specific Sustainability targets and focused reporting requirements. Our program has proven strategies help you track and reduce GhG and Embedded Carbon associated with your real estate activities and facilities projects, empowering you with verifiable metrics to succeed in your reporting – meeting ESG, GRI and SASB reporting standards. Learn more.

## GENERAL CONTRACTING\*\*, CA License

- > Full Suite of Tenant Improvement Services to include:
  - Sustainable Demo
  - Carpeting Procurement and Installation
  - o Flooring Procurement and Installation
  - Drop Ceiling Install / Removal
  - Wall and Office Construction / Removal
  - Signage Interior and Exterior
  - Cable and Electrical pulls, mining and deinstall
  - Lighting Retrofits and Upgrades
  - Millwork and Cabinetry
  - Doors, Windows Procurement and Installation
  - Window Coverings Procurement and Installation
  - Warehouse Security Cages
  - Security systems, Card Readers, Door Access Points
  - A/V Procurement and Installation
  - Facades and Monuments
  - o Sidewalks, Rain Management, Landscaping
- Commercial Furniture Experts Installation, Retrofit Plans, Decommissions
- Move, Employee Restacks and Relocation Projects
- Water Detection, Asbestos, Smoke, Mold Remediation

## COMMUNITY-BASED CLIMATE SOLUTIONS

We bring you our established network of non-profit organizations and buyers networks that can repurpose your commercial surplus, reducing landfill and contributing to your local circular economy. *Learn more*.

# **FURNITURE SERVICES**

- New and Used Commercial Sales
- Furniture Site Plans and Installation
- Furniture and WPA Management Programs—Procurement, Inventory and Warehousing
- Office Furniture Restacks and Retrofits

<sup>\*\*</sup>All GC services integrate Sustainability-in-Action® and Top-Shelf Safety protocols.